Put our expertise
          …to work for you

Initastechnologies…

Whether you are looking to revitalize one of your business units or undertake an enterprise-wide transformation, our experts are committed to your success.
Certainly, these successes require enterprise technology and knowledge of how it works. But that's not enough. They also require a trusted partner with knowledge of how people and organizations work and knowledge accumulated only through practical, hands-on experience.

Established in 2006, Initas Technologies is a systems integrator and IT solutions provider to public sector organizations, mid- and large-sized businesses in a broad range of industries. The people at Initas Technologies are seasoned professionals with deep experience in their specialties, enabling us to deliver practical solutions that reliably address your needs.

Bridging the Gaps to Success

Both individuals and organizations often encounter gaps on the road to success.
Initas is committed to helping you bridge them with:

- **Proven expertise.** We're able to meet a broad scope of customer needs, including enterprise applications implementations, upgrades, and extensions; project management, network management, and business continuity services. Our systems integration and consulting services will make a positive impact on your organization.
- **Flexibility.** Our vast experience doesn't mean we only do things the Initas way. While we use best practices and lessons learned to frame our solutions, we stay flexible when applying them in order to do what's best for you.
- **A can-do attitude.** We're a roll-up-the-sleeves kind of company with a practical, "get it done" approach. Our people have dedication and passion, and we're proud to say so. The same goes for reliability, integrity, and professionalism – old-fashioned values that never went out of style at Initas. And never will.

Qualities like these are why we are trusted by our customers. We hope you'll consider becoming one of them.

About This Brochure
Over the next few pages you'll discover how Initas serves public sector organizations, mid- and large-size businesses in a broad range of industries. Whatever the market, one thing is consistent: on-time, on-budget and quality performance that exceeds expectations.

SERVICES & SOLUTIONS

Application Development and Outsourcing
System Integration and Consulting
Managed Services and Support
Data Center Management
Enterprise Resource Management
Financial Management Systems
Customer Relationship Management
IT and Open Source Solution

COMMERCIAL & PUBLIC SECTOR

In the world of systems integration, no one size fits all. Each market – and customer – has unique processes, challenges, constraints, and opportunities.

Initas has practical, in-depth experience with the public sector and many mid-size and large-size enterprises in a variety of key industries, including:

•**Application Development • System Integration • Technical Support**

• Consulting • Managed Services • Project Management

Our in-depth knowledge can benefit you. Chances are, if you're facing a particular systems integration challenge, we've already helped another company overcome it.

We are especially interested in tailoring our solutions to accommodate the unique needs and expectations of our customers, hence providing them with an adaptable "package" as opposed to a static or stagnant "box".

INITAS CONSULTING

Initas Consulting offers advice and a pragmatic, realistic approach to addressing client needs. It provides "end-to-end" services and solutions, ranging from supporting strategy development through to enterprise solutions and technology decisions. This enables our clients to become increasingly effective and to generate more value through an innovative approach to business processes, well-integrated supporting technologies and strategic investments in people.

Our consultants have an in-depth understanding of their clients and their businesses and a proven track record of delivering solutions in many industry sectors. By focusing on these specific industries, Initas ensures that all aspects of a client organization – people, processes, and technology – are fully aligned with business strategy.

SYSTEM INTEGRATION

At Initas, we extend our system integration expertise to ensure that the technology is in line with your business objectives no matter the size and nature of your organization. Our integration services include **Consultancy**, **System integration** and **Project Management** of IT services.

Our strategic alliances with leading technology players further enable us to deliver cost-effective integration services that are steady, scalable, smart, innovative and result oriented for your business. Our system integration skills cover such areas as Platform Integration, Network Integration and Security, Storage Integration, Security Services, Enterprise Management Services, Contact centre infrastructure of operation:

PUBLIC SECTOR

Your project is too critical for you to leave to unproven hands. Initas has seasoned professionals with diverse public sector experience. Our complete list of public sector customers includes organizations in:

•**State Governments** •**Public Systems**
•**Local Governments** • **Higher Education** •**Government Ministries**

This market expertise means unparalleled opportunities for you to boost the efficiency and effectiveness of your organization.
Our Solution for the Public Sectors includes:

EDUCATION:

State-Wide School Management System
We serve the public and private school community by providing exceptional, personalized service to each and every client. Our powerful, user-friendly school software and customizable reporting tools allow you to track data, analyze trends and opportunities, and report student information easily and accurately. You and your staff will accomplish more than ever in less time and with less effort.
Features
       a.   School Administration
       b.   Infrastructure Deployment to Schools (I.T Refresh)
       c.   E-School

Automation of State Exams
       a.   Common Entrance
       b.   Junior Secondary Schools Exam
       c.   Entrance Exams into Secondary Schools

Document Management Systems
Our Document management system (DMS) is designed to comply with ISO 17025 and OIE standard for document management. It features web based access, fine grained control of access to files, and automated install and upgrades. Please if you have any questions, contact us!

HEALTH CARE

Public health care system by adopting a more standardized approach to information systems, including clinical systems, patient & client management systems and finance & resource management systems

Electronic Health System
- Health Service Data Exchange Service
- Integrating Clinical/Patients Records across Hospitals

JUSTICE

Integrated Justice System/Courts Management System
Court Management System maintains both criminal and civil case types. CMS maintains the entire scope of case, charge and courtroom management from case initiation to disposition. CMS schedules, assigns judges and courtrooms, and maintains all the data provided by each court proceeding. All the hardcopy documents involved in complicated, lengthy cases may be scanned and retained for later viewing or reference.

Our IJ/CMS solution has the following modules:
a. Case Management system
b. Smart Court System: Forensic and Evidence Display at Courts
c. Justice Officers Information Network
d. Justice Personnel Management

TRANSPORT

Automated Vehicle Registration System
An enterprise software suite specifically developed to meet the unique requirements of Motor Vehicle Agencies and designed to seamlessly integrate and manage all motor vehicle and driver data.

The AVRS solution covers the following:
a. Vehicle License
b. Drivers License
c. Vehicle Plate Numbers
d. Change of Ownership
e. Roadworthiness Certificates
f. All Vehicle Particulars
g. Card/E-payment System

FINANCE

State-Wide Account Management System (State - LGA)
The essence of the **financial accounting software** is to meet the requirements of the finance department by incorporating the features to organize, maintain and analyze the financial data by gathering ins and outs of money flow. Our software diligently processes the financial data, organizes the financial data and attentively monitors the flow of money for better decision making and planning.
This also include an extension System **Revenue Management System (All revenue system management)**

Identity Management System
Initas understands the importance of strengthening security without sacrificing operational efficiency. That's why we developed the Identity Management System (IdMS)—a robust, highly flexible solution designed to be applicable in many critical settings.
Using biographical and biometric information, IdMS is ideal for airlines and airports—helping create fast-lanes for pre-registered passengers and invaluable checks on employees and crew members.

IdMS also provides a comprehensive solution for government agencies responsible for border control, hazardous material management, and securing other high-risk facilities.

For businesses, IdMS bolsters the security of their network resources—and serves as a secure area access manager.

Fully integrated, optimized for your needs, and built to maximize efficiency, IdMS is the right security solution for your organization.

PLANNING, CONTRACT, COMMUNITY DEVELOPMENT

1. Asset management System
2. Electronic Grant management System
3. Environment Management System
4. Public Participation to Environmental Management

Big Benefits from CRM too

CRM usually stands for Customer Relationship Management. But, many public sector organizations think of it as *Constituent* Relationship Management – with constituents including not only the citizens you serve, but your employees as well.

Initas brings you a wealth of experience in this area, too.

COMMERCIAL

In the world of systems integration, no one size fits all. Each market – and customer – has unique processes, challenges, constraints, and opportunities.
Initas has practical, in-depth experience with many mid-size and large-size enterprises in a variety of key industries, including:

•**Financial Services** •**Healthcare** • **Telecommunication**
•**Manufacturing** •**Media/Entertainment** •**Utilities**

Our in-depth knowledge can benefit you. Chances are, if you're facing a particular systems integration challenge, we've already helped another company overcome it.

MICROSOFT SOLUTIONS
Initas Technologies helps organizations to assess, design and efficiently operate their Microsoft infrastructure, so they can unlock the full value of their investment and benefit from greater operational efficiency.
This is what Microsoft Solutions is all about – maximizing your existing investment to deliver more function and benefit to your business.
Initas Technologies is also a Microsoft Partner.

DATABASE MANAGEMENT SOLUTIONS
A **Database Management System** (**DBMS**) is a set of computer programs that controls the creation, maintenance, and the use of the database with computer as a platform or of an organization and its end users.

Critical business decisions are based on data that must be **readily available** and **accessible**. Ensuring that database and application environments are **performing at service levels** that support these business requirements puts unprecedented demands on those primarily responsible: **database administrators**, **developers** and **analysts**. Our solution offers a combination of intelligence, tools, techniques and services to deliver a turnkey solution.
Our DBMS Solution include Oracle, SQL Server, MySQL and PostgreSQL

OPEN SOURCE SOLUTIONS
The value of open source software is clear: lower costs, higher quality, and no vendor lock-in. **Initas Technologies** helps enterprises maximize these benefits and safely use open source software by providing support, governance, provisioning, consulting, and training solutions.
Initas streamlines open source provisioning in order to help enterprises safely select and acquire open source software while ensuring it meets their needs and aligns with corporate policies.
Initas offers a wide range of consulting and training services based on proven industry best practices and years of open source experience. Initas's consulting and training offerings include:
- • Open source training courses
- • Open source performance tuning, clustering, and other consulting services

Customer Interactive Solutions
Our customer interactive Solutions enable you to deliver superior customer service while controlling contact center costs. It combines robust communications platforms, automated call distribution (ACD) software, and a modular suite of feature-rich, web-based applications that allow you to measure and manage your operations and increase supervisor and agent productivity.

Contact Center Solutions meet the needs of all sizes of formal contact centers, from small, single-site contact centers, to large, multi-site virtual contact centers.

FEATURED SOLUTIONS

Customer Relationship Management (CRM)

 SugarCRM is a commercial open source CRM. A complete CRM system for businesses of all sizes. Core CRM functionality includes sales automation, marketing campaigns, support cases, project mgmt, calendaring and more. Built in PHP, it supports MySQL and SQL Server.

 CiviCRM is web-based, open source, internationalized, and designed specifically to meet the needs of advocacy, non-profit and non-governmental groups

 Compiere is an integrated open source ERP and CRM business solution built on a powerful Model-driven Application Platform that gives you the capabilities to run YOUR business, YOUR way.

Human Resources Management (HRM)

 OrangeHRM is an open source HRM application, which helps the small and medium enterprises to manage their most valuable asset - people.

PeopleSoft
PeopleSoft is a new generation of pure internet-based software, which enables collaboration with customers, suppliers and employees, supplemented by powerful analytics and industry specific solutions.

Groupware

Microsoft Exchange Server is the industry's leading server for e-mail, calendaring, and unified messaging. Exchange Server is the foundation for a dynamic and holistic unified communications experience, and has been

designed to meet the challenges and address the messaging needs of today's businesses.

Novell GroupWise Novell GroupWise® is a full-featured collaboration program that allows users to send and receive e-mail, schedule appointments, and manage tasks. It provides Collaboration and Security services that enable and improve the way you communicate with customers, businesses, and employees. GroupWise 8 combines the widest-possible range of collaborative tools to create a truly "plugged in" work environment. Users can easily customize different Home Views bringing to the forefront the traditional and Web 2.0 tools they interact with most for any given aspect of their job, such as e-mails from select people, daily appointments, prime contacts, and frequented blogs, wikis and team workspaces.

Zimbra Zimbra Collaboration Suite is a truly modern, innovative messaging and collaboration application. Zimbra is the leading open source solution for enterprise, service provider, education, and government environments.

Student Information System (SIS)

MySchoolManager is a Complete School Information Management System (SIMS). It is a Solution designed to handle academic and administrative operations of all school categories. It offers full, end to end student lifestyle and account management solution. It delivers robust features to meet the demanded needs of today's educational sector.
The Architecture is such that enables school implement and begin usage in minutes. Additional hardware and software integration is not required in most cases.

Databases

ORACLE Oracle is one of the leading, commercially-available SQL relational database management systems. It is available in a variety of configurations from small personal versions to fault-tolerant, enterprise-class versions. It runs on a variety of hardware/operating system platforms.
Oracle Database is currently in Version 11g

MySQL The MySQL® database has become the world's most popular **open source** database because of its consistent fast performance, high reliability and ease of use. MySQL has also become the database of choice for a new generation of applications built on the LAMP stack (Linux, Apache, MySQL, PHP / Perl / Python). MySQL runs on more than 20 platforms including Linux, Windows, Mac OS, Solaris, HP-UX, IBM AIX, giving you the kind of flexibility that puts you in control.

SQL Server Microsoft® SQL Server™ is a relational database management and analysis system for e-commerce, line-of-business, and data warehousing solutions. The latest version, includes support for XML and

HTTP, performance and availability features to partition load and ensure uptime, and advanced management and tuning functionality to automate routine tasks and lower total cost of ownership.

Servers and Platforms

Windows® Small Business Server 2008 (SBS 2008) is an integrated server solution that helps you protect your business data, increase productivity, and present a more professional image to customers. Windows Small Business Server 2008 delivers enterprise-class technologies for data backup and restore, e-mail, remote access, file and printer sharing, internal Web sites, and support for mobile devices—in one fully integrated solution.

Red Hat Enterprise Linux solutions provide the easy, no-risk path to open source cost savings. Use commodity hardware. Interoperate easily with existing UNIX and Windows infrastructure. Deploy applications you know and trust. Reduce system administration costs through high server/admin ratios and desktop-to-mainframe consistency.
Basing your solution on open source technologies wherever practical guarantees you'll make the most of your IT budget. Despite what vendors of single solutions tell you about their product's cost - it's the overall total cost that matters; and open source solutions offer lower total costs

Sun Solaris Unix is the number one enterprise platform. The Solaris Operating System delivers enterprise-grade performance, stability and security. One OS, supported on over 1,000 SPARC and x86 platforms, can span the Web tier, the data warehouse, and the most demanding technical compute applications.
Sun and Oracle have worked together for over two decades to make Solaris a highly-optimized database and application deployment platform, ideal for Oracle Applications and over 10,000 other software packages.
Solaris 10 has set and re-set dozens of performance and price/performance world records on a wide range of benchmarks, covering a variety of workloads on x86 and SPARC systems of all sizes.

Succeeding One Step at a Time

If you've ever worked with the mega-consultants, you know they'll likely want a mega budget to fund a long-term, massive overhaul. At Initas, we certainly have the resources and expertise to help you perform such an overhaul. But, that's not always the best approach. Sometimes *incremental* investments and improvements can yield successful – and more manageable – change.

For whatever you *do* need, our flexible and practical approach will work well within *your* comfort level, budget, and timetable.

Initas's expertise goes way beyond implementations and upgrades to the very foundations of smart business practices. Our consultants, who average more than 7 years of experience, can help you:

•**Optimize your processes.** Through intelligent streamlining, we'll help you take costs out of your processes – the only road to sustainable cost cutting.

•**Align your project goals.** Before you start that next important initiative, our consultants will ensure stakeholders' needs, expectations, and concerns are part of the plan.

•**Streamline your enterprise architecture.** Initas can put your technology enablers in sync with your business needs.

•**Effectively manage change.** We'll help gain your people's buy-in on changes.

After all, that's the only way success will happen – with your people.

You'll make your decision to hire Initas for business reasons. But it's good to know that when you're making tough choices and implementing changes, you have an experienced and eager partner at your side. Together, we'll get the job done.

THE BOTTOM LINE.

Let our experts help you **bridge** the **gaps** to success.

We've given you just a glimpse of the many ways Initas can help you reach your goals.

Of course, however we work with you, your reason for hiring us always comes down to value for you. Because you need to optimize processes, perform upgrades, and improve user acceptance to make your organization run better. To get what you expect out of your technology investment. To improve your bottom line.

Your Choice

Why hire Initas?

- Because we really listen.
- Because we offer consultants with deep experience and highly successful track records.

You need partners who are flexible and practical. Knowledgeable and creative. Determined and focused.

Can you risk working with less than the best people?

Our Commitment

When Initas makes a commitment, we deliver on it. Other consultants, especially some of the biggest, may make promises they can't later keep.

Why do we rise above them? Our customers say it's because we are dedicated to provide solutions that *work*.

Because we do what we say we'll do. And that's why they keep coming back – again and again.

When you're selecting a systems integrator or consulting firm, make sure Initas is on your short list. We'll clearly demonstrate – through our proven performance – why we're the best partner to help you achieve measurable results.

*Call **+234-702-855-6230** or visit www.initas.net today.*

Corporate Headquarters
Ambeez Plaza, Ndola Square
Suite 316
Wuse Zone 5, Abuja 90120
Nigeria
+234 702.855.6230

Lagos
30 Aderinto Street
Isolo Lagos 10009
Nigeria
+234 805.826.4146

info@initas.net

www.initas.net